

Andrea's Pace-Setting Angels

\$300,00 Circle of Achievement Unit

Chevy Equinox Unit

January 2011 Newsletter (November 2010 News)

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Web site for Andrea's Consultants: <http://www.andreapace.com> (Password: 0154)

Customer Website: <http://www.marykay.com/andreapace>

Welcome Back -- Reinstated Consultants

Clara Johnson (Cuba, NM)

Jennie Rodney (Rockhall, MD)

Star Consultants

(for contest ending December 15, 2010)

Each of these Stars received 3 beads & MK prizes.



Phyllis Jones

Ruby Star

\$2,687 whsle production



Andrea Pace

Ruby Star

\$2,650 whsle production



Judi Liles

Sapphire Star

\$1,804 whsle production

November 2010 Scoreboard

Consultants Ordering In November 2010

Michelle Allen	Phyllis Jones
Pat Carrasco	Margie Kitten
Christine Castioni	Lynn Leonard
Kay Childers	Judi Liles
Patricia Colbert	Dolores Montoya
Sharon Edwards	Nancy Norris
Candace Entingh	Andrea Pace
Christy Fagan	Jennie Rodney
Becky Farris	Teresa Rubio
Donna Gray	Carolyn Simms
Beverly Guthrie	Vicki Thompson
Jo Henderson	Gabriele Trujillo
Patricia Hopkins	B.J. Watson
Margot Howard	Mary Welter
Clara Johnson	Julie White

Queen Phyllis Jones -- \$900



Judi Liles -- \$811

Andrea Pace -- \$1,781

Court of Sharing (to 11/30/2010)

Patricia Colbert -- 1

Beryl Greenawalt -- 1

Judi Liles -- 1

Year to Date Retail Production thru 11/30/2010

1	Kay Childers	\$8,500.00
2	Judi Liles	\$7,863.50
3	Phyllis A. Jones	\$7,392.50
4	Ruth H. Hise	\$4,538.00
5	Dolores M. Montoya	\$4,519.00
6	Jackie Hatcher	\$4,046.50
7	Eileen Hanson	\$3,964.00
8	Donna Canada	\$3,757.50
9	Christine T Castioni	\$3,408.00
10	Patricia R. Colbert	\$3,074.50
11	Gloria K. McCutcheon	\$2,954.50
12	Nancy G. Grissom	\$2,705.50
13	Michelle E. Allen	\$2,545.00
14	Candace D. Entingh	\$2,351.00
15	Mary L. Welter	\$2,346.00
16	Teresa G. Rubio	\$2,258.00
17	Beryl A. Greenawalt	\$2,174.50
18	LaRon Fulbright	\$1,963.50
19	Sharon A. Edwards	\$1,878.00
20	Becky L. Farris	\$1,842.50
	Andrea Pace	\$12,592.00

Consultants with November Recruiter Commissions

9% Recruiter Commission Level

Andrea Pace

Judi Liles

4% Recruiter Commission Level

Ruby F. Hulett

Donna Canada

Christine T Castioni

Phyllis A. Jones

Delma C. Aranda

Jackie Hatcher

Candace D. Entingh

Helen Bearden

Sharon A. Edwards

Mary L. Welter

Total Unit Retail Production

November 2010 -- \$20,008

Seminar Year -- \$145,888

Recruiters and their Teams (as of November 30, 2010)

Future Sales Director



Recruiter: Judi Liles

- Cheri Akers
- Helen Bearden
- LaJoyce M. Cannon
- Jody O. Colwell
- Brenda Green
- Jo L. Henderson
- Bobbie L. Merritt
- B.J. Watson
- Melba J. Williams
- * Brandy M. Blount
- * Iris Cummins
- * Barbara Kelly
- * Martha J. Lange
- * Carol F. Sanders

Star Team Builders



Recruiter: Donna Canada

- Donna K. Gray
- Cody Hanagan
- Linda S. Richardson
- Teresa G. Rubio
- * Sherri L. Allen



Recruiter: Phyllis A. Jones

- Christy Fagan
- Margie J. Kitten
- Ellen H. Wallace

Star Team Builders



Recruiter: Jackie Hatcher

- Sandra L. Schillizzi
- Susan C. Wesner
- Helen Westlund
- * Yvette A. Birch
- * Donna G. Cox
- * Joyce Johnson



Recruiter: Mary L. Welter

- Taffee Anhder
- Magdalena T Arguello
- Gabriele I. Trujillo



Recruiter: Christine T. Castion

- Eileen Hanson
- Dolores M. Montoya
- Cruz P. Torres
- * Lisa Heenan

● = inactive Consultant

Senior Consultants

Recruiter: Beryl A. Greenawalt

- Nancy L. Norris
- * Lilian Alade
- * Sharon L. Dixon
- * Bee A. Hamlin
- * Clola M. Robinson
- * Angela M. Sabourin

Recruiter: Bonnie Montgomery

- Doreta Higginbotham
- * Nancy G. Grissom

Recruiter: Candace D. Entingh

- Tena K. McElvain
- Mary L. Welter

Recruiter: Delma C. Aranda

- Pat Carrasco

Recruiter: Helen Bearden

- Ruth H. Hise
- Kaye Richardson

Recruiter: Kay Childers

- Linda King

Recruiter: Lynda I. Boland

- Beverly L. Guthrie

Recruiter: Margot Howard

- Justine Schaeffer
- * Bonnie S. Morrison

Recruiter: Ruby F. Hulett

- Phyllis A. Jones

Recruiter: Sharon A. Edwards

- Bonnie L. Hobson
- Julie K. White

Dear Angels,

We were scheduled to drive to Boston on December 27th to visit family members, but the blizzard that hit the East Coast caused us to delay our trip for a day. December has been a busy month for us. We were in California and Lancaster (PA) visiting grandchildren. We did not make a trip to Texas to visit Dale's 93 year old mother, Elsie, as we usually do at Christmas - schedules just did not mesh this year. I want to thank all of you for your Christmas Cards. I just love receiving them. Dale puts them all up over our fireplace wall. We had a wonderful Christmas.



**HAPPY
NEW
YEAR!**

Next month I fly out to Houston for the Mary Kay Leadership Conference for MK Directors. I will have a ton of news to share with you about our new foundations in our next newsletter. Each of us, you and me, can start to order them on January 19th. I can hardly wait.

Many of you are taking advantage of ordering \$250 plus wholesale to earn your Pandora Look-A-Like Bracelets. Be sure and check your wholesale each month to make sure it is over \$250. Some of you have missed it by such a short amount. **Be sure and email me or write me a note on your wrist size.**



We now are embarking on a brand new year. I love this month because it encourages us to reflect on all the wonderful blessings that God has given us this past year. May the gladness of this New Year fill you with beauty and good cheer. May your heart be warmed and lighten the way into a wonderful, bright new year. This a special time to remember everyone who fills our days with friendship, smiles, and happiness and I want to tell you how warmly you are thought of and just how much you are being wished a New Year of joy and love.

Andrea

MARY KAY[®]

find your

Kiss Personality

with Maxine Albert

New York City Kissologist Maxine Albert specializes in the "art of discovering one's inner qualities by the configuration of the lips." Want to find out what sweet things your smoochers are saying about you? Apply Mary Kay[®] Crème Lipstick and make a kiss where indicated. Find the kiss print below that most closely resembles yours and read your lips!

Mary Kay[®] Crème Lipstick Shade: _____

Independent Beauty Consultant Name: _____

Phone Number: _____

FOLD HERE

Divine Diva | Pretty pout with a full lower lip.



- Charismatic with a commanding presence.
- Competitive and love to win.
- Appreciate humor in life.
- Vivacious and driven.
- Romantically, you love being the center of attention.

Mary Kay[®] Crème Lipstick in **Rich Cocoa** is the perfect shade to dress up your pretty pout.

livin' out loud | Open and full bodied.



- Leader with strong convictions.
- Great zest for life.
- Good sense of self.
- Out going and fun loving.
- Attracted to one who is adventurous, challenging and a giver of happiness.

Mary Kay[®] Crème Lipstick in **Red** is the perfect shade to dress up your zest-for-life lips.

Hippie chic | Balanced with a defined upper lip.



- You have a sharp mind, and a winning disposition.
- Lover of art and all things cultural.
- Strong believe in the mind, body and spirit connection.
- Champion of the truth.
- Are attracted to one who knows how to excite you.

Mary Kay[®] Crème Lipstick in **Nutmeg** is the perfect shade to dress up beautifully balanced lips.

expressionista | Full bodied and luscious.



- Imaginative, outspoken and highly adventurous.
- Easily excitable.
- Lusty appetite for life and a sensuous nature.
- Passionate about your work and the things you believe in.
- Attracted to a mate who stimulates you both physically and mentally.

Mary Kay[®] Crème Lipstick in **Golden** is the perfect shade to dress up your luscious lips.

so you-nique | Butterfly shape with upturned corners and a well-defined upper lip.



- Inspire others to shoot for the stars.
- Don't give much credence to obstacles.
- Friendly and outgoing.
- Always stylish and love fabulous shoes.
- Fiery and enjoy walking on the wild side with a very special someone.

Mary Kay[®] Crème Lipstick in **Tanned** is the perfect shade to dress up butterfly-beautiful lips.

passion forward | Heart-shaped with a defined upper lip.



- Sensitive and romantic.
- Keen observer of life and love to express yourself creatively.
- Spiritual, impulsive and very likeable.
- Passionate with strong likes and dislikes.
- Romantically, you're tender and love surprises.

Mary Kay[®] Crème Lipstick in **Rich Fig** is the perfect shade to dress up your heart-inspired lips.

lucky charmer | Cupid's bow shape with a defined lower lip.



- The perfect dinner guest - creative, upbeat and delightfully entertaining.
- Playful manner that is engaging and fun.
- You attract success; some say you're just plain lucky, but a keen intelligence and unique talent make you a winner.
- Great at giving and receiving love.

Mary Kay[®] Crème Lipstick in **Hibiscus** is the perfect shade to dress up your love-stuck lips

opti-mystique | "Angel" lips with corners turned upwards and curvy.



- Confident and optimistic.
- Ambitious and relish challenges.
- Finds a way to overcome even the most daunting obstacles.
- Always on the go - there's never enough time in your day.
- Lively and engaging, you are an extremely passionate kisser.

Mary Kay[®] Crème Lipstick in **Berry Kiss** is the perfect shade to dress up your passionate pucker.

handles with care | Dominant upper lip with turned down corners.



- Highly intuitive and sensitive.
- Bold and witty.
- Know how to enjoy life.
- Pensive, dreamy and completely unpredictable.
- Spice and imagination thrill you romantically.

Mary Kay[®] Crème Lipstick in **Bronzed** is the perfect shade to dress up your spicy smooch.

glow girl | Compact and curvy.



- Passionate, private and intense, you are also secretive and edgy.
- Slow to show your emotions.
- Pay attention to details.
- Determined and decisive.
- Romantically, you relish being adored.

Mary Kay[®] Crème Lipstick in **Amber Glow** is the perfect shade to dress up your curvy pout.

Lipstick Personality Test



<p>1. Slant keeps close to original slant and tip shape.</p> <ul style="list-style-type: none"> Abides by the rules Great follower Does not like too much attention A little self-conscious Somewhat reserved Likes a schedule May occasionally color hair to attract attention 	<p>5.. Rounded tip to a point.</p> <ul style="list-style-type: none"> Lovable Family-oriented A "doer" Can give orders easily Domestic Exaggerates sometimes Stubborn over little things Needs people around
<p>2. Rounded, smooth tip.</p> <ul style="list-style-type: none"> Easy going Peacemaker Even-tempered Steady Likable Generous 	<p>6. Flat top.</p> <ul style="list-style-type: none"> To the point High morals Needs approval Careful about appearances Very dependable Conservative Quick mind Loves challenges
<p>3. Sharp-angled tip.</p> <ul style="list-style-type: none"> Opinionated High-spirited Dislikes schedules Selective of friends Outgoing Likes attention Argumentative 	<p>7. Flat top concave.</p> <ul style="list-style-type: none"> Makes a great detective Makes friends easily Inquisitive Adventurous A prober Complex Exciting
<p>4. Sharp-angled, but curved tip.</p> <ul style="list-style-type: none"> Creative Enthusiastic Energetic Talkative Loves attention Falls in love easily Helpful Needs schedule, but dislikes one 	<p>8. Sharp angles both sides.</p> <ul style="list-style-type: none"> Spiritual Curious Seeks attention Mysterious Big ego Faithful Looks for easy way Loves life



January 2011 Prize Promotion

"Pandora" Look-a-like Bracelet & Beads

(Inspired by Pandora Bracelets. Bead selection will vary from above pictured example.)

1 Bead	2 Beads	3 Beads	4 Beads	5 Beads
\$250 Whls.	\$400 Whls.	\$600 Whls.	\$800 Whls.	\$1,000 Whls.

ALSO

Receive a bead for each active team member you bring in. (Active = \$200 whls. order in the same month as her agreement went in.)

Receive 3 Beads for Completing Star Consultant by March 15, 2011.



Have you seen these EXPENSIVE but beautiful bracelets? Would you LOVE to have your own? Well, now you can! Starting in the month of October, you can **win your bracelet** and begin to fill it up with these fabulous beads **throughout this Seminar year.** WOW! Build - A - Bracelet! Build - A - Business!

-Keep a record of your Shows or Parties you Hold this Seminar Year. On holding your 10th Show, you will receive this beautiful Silver Inspirational Bracelet Watch. **Just do this in this Seminar Year.** Let's all help Ryan Rogers, Mary Kay's Grandson, reach our company Goal of 5 Billion in Sales by 2013. All you have to do is just call me and say "I DID IT!"

November 2010 Prize Winners:

- \$800 Wholesale - 4 Beads with Bracelet - Phyllis Jones, and Judi Liles
- \$450 Wholesale - 2 Beads with Bracelet - Kay Childers, Dolores Montoya, and Teresa Rubio
- \$250 Wholesale - 1 Bead with Bracelet - Pat Carrasco, Christine Castioni, Patricia Colbert, Sharon Edwards, Candace Entingh, Becky Farris, Clara Johnson, and Lynn Leonard



Top Ten In Sales by June 30, 2011 will Win a Sweet Success Trinket Box

The hand-painted porcelain box opens to reveal a yummy place to hide your little keepsakes. The top is sprinkled with clear crystal stones. The gold-tone clasp features an MK logo.



Our Queen of Sales by June 30, 2011 will win a Beautiful Reflection Necklace and Earrings. Angular shapes are clearly on-trend, and these pale peach and smoky lavender glass stones dazzle framed by a gold tone bezel setting. The necklace measures 16 ½". An extender adds 3". The matching earrings with closed French wire backs are available for pierced ears only.

Happy Birthday

<u>January</u>	<u>Day</u>
Kay Childers	9
Jana D. Laubscher	9
Susan C. Wesner	9
Melba J. Williams	12
Pat Carrasco	17
Crystal D. Watson	23
Cruz P. Torres	26
Bee A. Hamlin	28

Mary Kay Anniversary

<u>January</u>	<u>Years</u>
Cruz P. Torres	13
Jody O. Colwell	8
Clara M. Johnson	5
Ellen H. Wallace	3
Clola M. Robinson	1

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What you can find on Andrea's website:

Where is it? <http://www.andreapace.com>. It is an easy-to-remember URL.

What's there for you? The newsletter in color and other things, any of which you can download and use. Andrea's website is there to help you!

What you need to access the site: You need to know your unit # 0154 (that's it)

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"A light shines in the dark for honest people, for those who are merciful and kind and good. It is good to be merciful and generous. Those who are fair in their business will never be defeated. Good people will always be remembered." Psalm 112:4-6