

Andrea's Pace-Setting Angels Grand Prix Unit

May 2008 Newsletter (March 2008 News)

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Customer Website: <http://www.marykay.com/andreapace>

Welcome to Andrea's Unit

Reinstated Consultants

Autumn Canada (Artesia, NM) **Dorothy Greenwood** (Peralta, NM) **Bonnie Hobson** (La Cygne, KS)
Rachel Jimenez (Tucson, AZ) **Anita Lucero** (Los Lunas, NM) **Teresa Rubio** (Lake Arthur, NM)
Sharon Slaughter (Camarillo, CA) **Lisa Walker** (El Paso, TX) **Crystal Watson** (Pasadena, MD)

Hall of Fame for May 2008



Kay Childers

\$1,818 Whsle Production



Phyllis Jones

\$1,223 Whsle Production



Andrea Pace

\$1,764 Whsle Production



Teresa Rubio

\$1,030 Whsle Production

March Scoreboard

Consultants Ordering In March

Michelle Allen	Margie Kitten
Donna Cabada	Lynn Leonard
Autumn Canada	Anita Lucero
Jenifer Castillo	Mary McNamee
Christine Castioni	Jana Morgan
Kay Childers	Andrea Pace
Patricia Colbert	Norma Rauls
Donna Cox	C. Robinson-Blake
Sharon Edwards	Jennie Rodney
Becky Farris	Teresa Rubio
Joyce Foster	Sharon Slaughter
Beryl Greenawalt	Debra Southerland
Dorothy Greenwood	Vicki Thompson
Beverly Guthrie	Gabriele Trujillo
Eileen Hanson	Claudia Tufano
Jackie Hatcher	Lisa Walker
Bonnie Hobson	Ellen Wallace
Margot Howard	Crystal Watson
Ruby Hulett	Mary Welter
Rachel Jimenez	Julie White
Phyllis Jones	Judy Wineters

Queen Kay Childers -- \$1,818



Phyllis Jones -- \$1,223
Teresa Rubio -- \$1,030
Eileen Hanson -- \$604
Donna Canada -- \$602

Andrea Pace -- \$1,764

Year to Date Retail Production

July 1, 2007 to March 31, 2008

1	Phyllis A. Jones	\$25,421.00
2	Kay Childers	\$18,613.50
3	Beryl A. Greenawalt	\$10,303.50
4	Norma -. Winchester	\$8,391.25
5	Donna Canada	\$6,574.50
6	Jackie Hatcher	\$5,728.50
7	Nancy G. Grissom	\$5,584.50
8	Eileen Hanson	\$5,583.00
9	Christine T Castioni	\$5,557.50
10	Sharon A. Edwards	\$4,619.50
11	Lynn Leonard	\$4,579.50
12	Dolores M. Montoya	\$4,438.00
13	Michelle E. Allen	\$4,254.00
14	Teresa G. Rubio	\$4,111.00
15	Taffee Anhder	\$4,094.50
16	Donna G. Cox	\$3,982.50
17	Gloria K. McCutcheon	\$3,938.00
18	Jana R. Morgan	\$3,928.00
19	Mary L. Welter	\$3,903.50
20	Patricia R. Colbert	\$3,508.50

Andrea Pace \$29,336.70

Consultants with March Recruiter Commissions

9% Recruiter Commission Level

Christine Castioni
 Andrea Pace
 Jackie Hatcher
 Beryl Greenawalt

4% Recruiter Commission Level

Donna Canada
 Ruby F. Hulett
 Montrella L. Ruffner
 Sharon A. Edwards
 Phyllis A. Jones
 Mary E. Jimenez
 Mary L. Welter
 Sharon L. Dixon
 Norma -. Winchester
 Candace D. Entingh

**Star Consultant Contest Ending June 15, 2008 Status **
(as of April 22, 2008)

Consultant	In for Star	***** Needed for Star *****				
		Sapphire	Ruby	Diamond	Emerald	Pearl
Patricia Colbert	\$1,496.50	\$303.50	\$903.50	\$1,503.50	\$2,103.50	\$3,303.50
Andrea Pace	\$1,279.50	\$520.50	\$1,120.50	\$1,720.50	\$2,320.50	\$3,520.50
Teresa Rubio	\$1,030.25	\$769.75	\$1,369.75	\$1,969.75	\$2,569.75	\$3,769.75
Phyllis Jones	\$1,004.75	\$795.25	\$1,395.25	\$1,995.25	\$2,595.25	\$3,795.25
Taffee Anhder	\$605.75	\$1,194.25	\$1,794.25	\$2,394.25	\$2,994.25	\$4,194.25
Autumn Canada	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
Christy Anderson	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
Candace Entingh	\$561.50	\$1,238.50	\$1,838.50	\$2,438.50	\$3,038.50	\$4,238.50
Michelle Allen	\$531.75	\$1,268.25	\$1,868.25	\$2,468.25	\$3,068.25	\$4,268.25
Jackie Hatcher	\$519.50	\$1,280.50	\$1,880.50	\$2,480.50	\$3,080.50	\$4,280.50
Lynn Leonard	\$423.75	\$1,376.25	\$1,976.25	\$2,576.25	\$3,176.25	\$4,376.25
Jana Morgan	\$419.25	\$1,380.75	\$1,980.75	\$2,580.75	\$3,180.75	\$4,380.75
Christine Castioni	\$408.25	\$1,391.75	\$1,991.75	\$2,591.75	\$3,191.75	\$4,391.75
Dorothy Greenwood	\$403.25	\$1,396.75	\$1,996.75	\$2,596.75	\$3,196.75	\$4,396.75
Anita Lucero	\$400.50	\$1,399.50	\$1,999.50	\$2,599.50	\$3,199.50	\$4,399.50

Dear Angels,

Congratulation on a superior month with over \$18,000 wholesale orders going into the company. For the past three months, our unit has produced \$42,647 wholesale. We are so close to Cadillac Status. It takes 90,000 for 6 months to earn the Cadillac Status. We have achieved this 5 times in the past. We have April, May and June for the next quarter. I just wanted to let you know how close we are. So hold your shows and service your clients. Tell everyone that their order will help us achieve Cadillac by Seminar so we can have this Status at Seminar. We will get to eat in the reserve section for Cadillac Units. What fun and what an achievement!

We also are closing in on the Circle of Achievement Unit Awards. You all are doing just super and I am so proud to be your Director. We have achieved a 32.9% increase in Sales and a 56.1% increase in Unit size! Keep up the good work. You are the best.

Be sure and sign up for Preferred Customer Program for your Clients 4/16 – 5/15.

I also want to give congratulations to the Helen Fellows Unit on achieving the new Saturn Car Status. I am so proud of your Unit Helen in what you are doing. Helen called me the day she picked up her new car and she was soooooo excited!

Love to you all,
Andrea

2008 Check List For Diamond Seminar: July 15 – 19.

___1. **Reserve room (with Andrea).** We will be staying at the Sheraton Suites Market Center in Dallas. Plan to arrive July 15 Tuesday and check out 1pm on Saturday July 19. Their number is 214-747-3000. Located on I35 Stemmons Freeway. **Give Andrea a credit card number to hold your room. I already have rooms reserved.** Cost per night for rooms shown for 1-4 people (cost per night per person is room cost divided by the number of people in the room): 1 or 2 in a room -- \$129; 3 in a room -- \$149; 4 in a room -- \$169. PLUS 15% tax on the room rate.

___2. By June 30, mail Andrea a check for \$20 our Pace Area Workshop Breakfast on Wednesday, July 16 in the Magnolia room in the Sheraton at 9am to noon. Dress Business Suit.

___3. By June 30, mail Andrea a check for \$30 for our Awards Banquet on Monday, July 17, in the Magnolia room in the Sheraton at 7pm – 10pm. Dress After Five.

___4. Pack Business Suits or Dresses. Comfortable Shoes. Tape Recorder, Camera. Undies, and they have a great indoor pool for swimming so throw in your bathing suit. It will be cold in the classes so dress in layers. **(Do not plan to wear pants at anytime.)**

Agenda:

Tuesday – check in and meet Andrea at lobby of Sheraton at 4pm to go to Houston's to eat at our Unit's Favorite Restaurant in Dallas. Then relax and play in the pool.

Wednesday – 9am – 12noon Pace Area Workshop Breakfast.

Registration Pickup & MK Expo

12:30 – Tour Manufacturing Plant and Mary Kay Building

5 – 5:45pm – Go Give Area Reception for Consultant with \$18,000 Retail Sales or 12 new Qualified Recruits this year. Convention Center

6pm – 9pm - Go Give Area Workshop. Hall A Convention Center

Thursday – 7:00am – 7:45am – Breakfast at Convention Center – Business Attire

8 – 12noon – Opening Session

12:15 – 1:45pm – General Luncheon and All Star Luncheon

2 – 4pm – Afternoon Classes

7pm – Pace Awards Banquet – After Five Attire

Friday - 7:45 - 8:45am – General Breakfast – Business Attire

9 – 11:45am – Career Development Classes

12:15 – 1:45pm – General Luncheon

2-4pm – Afternoon Session

6 - 6:45pm – Royalty Reception for MK Court of Sales & Recruiting & Unit Awards

7pm – Midnight – Awards Night – After Five Dress

Saturday - 9 – 12:30pm – Closing Session

Time now to go home and get to work on our goals that we envision with God's help we can achieve.

Recruiters and their Teams (as of March 31, 2008)

Team Leaders



Recruiter: Beryl A. Greenawalt

- Melanie J. Brack
- Sharon L. Dixon
- Betty Everett
- Bee A. Hamlin
- Nancy L. Miller
- Crystal D. Watson
- Norma -. Winchester
- * Denise A. Graham



Recruiter: Christine T. Castion

- Carol A. Estebo
- Sandy Flores
- Dorothy Greenwood
- Eileen Hanson
- Lisa Heenan
- Anita Lucero
- Dolores M. Montoya
- Cruz P. Torres
- Lisa M. Walker



Recruiter: Jackie Hatcher

- Yvette A. Birch
- Donna G. Cox
- Joyce Johnson
- Sandra L. Schillizzi
- Sharon L. Slaughter
- Susan C. Wesner
- Helen Westlund

Star Recruiters



Recruiter: Donna Canada

- Autumn D. Canada
- Cecilia A. Mink
- Linda S. Richardson
- Teresa G. Rubio
- * Sherri L. Allen
- * Kimberly Boyce-Hill
- * Donna K. Gray
- * Cody Hanagan



Recruiter: Mary L. Welter

- Magdalena T Arguello
- Jenifer N. Castillo
- Gabriele I. Trujillo
- * Kenda J. Thvedt



Recruiter: Phyllis A. Jones

- Linda K. Hinderer
- Margie J. Kitten
- Ellen H. Wallace



Recruiter: Sharon A. Edwards

- Bonnie L. Hobson
- Julie K. White
- Judy Winters

Star Recruiters



Recruiter: Bonnie N. Montgomery

- Doreta Higginbotham
- Debra D. Southerland
- Sybil R. Wallace
- * Nancy G. Grissom



Recruiter: Montrella L. Ruffner

- Michelle E. Allen
- Becky L. Farris
- LaRon Fulbright
- Vicki J. Thompson

Senior Consultants

Recruiter: Candace D. Entingh

- Tena K. McElvain
- Mary L. Welter

Recruiter: Delma C. Aranda

- Pat Carrasco

Recruiter: Kay Childers

- Mary E. Jimenez

Recruiter: Lynda I. Boland

- Beverly L. Guthrie

Recruiter: Mary E. Jimenez

- Rachel E. Jimenez

Recruiter: Melanie J. Brack

- Christa C. Brack

Recruiter: Michelle E. Allen

- Wandalee A. Veau

Recruiter: Norma -. Winchester

- Marilyn Nguty-Nkeng
- C. Robinson-Blake
- * Barbara P. Fowler

Recruiter: Ruby F. Hulett

- Phyllis A. Jones

Recruiter: Sharon L. Dixon

- Mary C. McNamee

Special Thanks go to Director Melanie Basconi for sharing.....

Would you like to meet new people? Why not offer to do a Mary Kay Presentation to Groups, Clubs, Organizations, etc.!!!

Last week I went to the Beckley Beauty Academy and gave a presentation to one of their classes. Several years ago I contacted them and introduced myself as a Mary Kay Beauty Consultant and offered to share Skin Care and Glamour Tips with their students. They thought the idea was wonderful! About 3 times a year they call me when they are studying Skin Care and Glamour.

I went last Tuesday at 1:00. I have a "volunteer" (which I call a "Model") come up and sit at a desk facing the group. I have her go through a complete Facial while I give tips to her and the class listens. At the end I pass out my business card and say to tear off the information part and write your name on it for a "Door Prize" but I also say, "If you'd like me to call you for a Personal Pampering Session, write your name, address and phone number and I will call you to schedule your appointment. There were 13 girls in the class, 10 filled in their name, address and phone number for me to call them. From the 10 interested, 4 marked that they wanted Career Information as well as a Facial. That night I made calls. I have booked 5 already and have left messages with the rest!

Another idea. One of my customers is an Operating Room Nurse. She is a member of an "Operating Room Nurse" Organization. They meet once a month at different hospitals in the area. They are always looking for "Special Speakers". Next week I am going to their meeting and they are having a "Spa Night"!

I always have a "Door Prize" Drawing at the end to get the names, phone numbers and addresses of people who want a "Personal Pampering Session"! I usually give a past Preferred Gift with Purchase as the Prize.

I have done LOTS of presentations in my 23 years of being a Mary Kay Consultant and have found this to be a GREAT way to get names. Every "Group" who holds meetings is looking for "Special Speakers", and they love it when we call and offer!!!

Here is a "Tip" - When I do a Skin Care Presentation I usually only do 1 person and refer to her as a Model if the Group is bigger than 6 People. I have found that a Skin Care Presentation takes "forever" if we have too many people. And, by offering to schedule a "Personal Pampering Session", no one feels "left out"!! When I do a "Spa Party", I usually let everyone do it.

Here are some Organizations I have contacted:

Nursing Groups
Beauty Schools
Women's Church Groups
Cheerleaders
Dance Teams
Gymnastic Teams
4-H Clubs
Cancer Support Groups
Weight Loss Groups
And MANY, MANY More!!!

I also do Teenage Boys and Girls and call it "Zitology 101"-we talk about clearing up acne Groups I have contacted with my "Zitology 101" is: Youth Groups, Health and Phys Ed Classes at Middle and High Schools.

I Challenge you to make a list of all the Clubs, Groups and Organizations that you know. Call me if you need ideas on what to say.

I have always built my business "One Face At A Time", with "One Idea At a Time", so I would encourage you to try this idea if you need names! It WORKS!

Dorothy Boyd's 2008 Career Conference Speech

When I was about 15, I set the ambitious goal of reading the entire Bible. Although I fell short of the goal, what I learned from the failed attempt proved to be a defining point in my value system. As Mary Kay often said, "When you shoot for the moon and miss, you land among the stars". I made it about ½ what through the Old Testament before bogging down in Chronicles, and I jumped ahead to read the New Testament.

Since I had been taught passages of scripture all my life, I wasn't expecting any big surprises. The defining point was when I discovered that God's word, when taken in whole context, had an important dimension beyond the familiar teachings of love & belief. What God wants, even more than our personal sacrifices of time or money, is our obedience. While it wasn't really a welcome revelation, it couldn't be denied. I thus acquired a strong sense of personal responsibility and accountability which I brought with me when I signed my beauty consultant's agreement about 10 years later.

Since 99% of our success is an attitude, I want to share with you the importance of two attitudes I believe are absolutely necessary to success in life & in Mary Kay: Trust & Obedience. Here's the good news: Neither one requires talent. We can each choose them on a daily basis, and the payoff is great. As the old Hymn says, "There is no other way to be Happy – but to trust & obey."

As a new consultant, it felt very risky to trust. I am sometimes still tempted to doubt, but when we doubt, we do without. It takes courage to trust unconditionally, but courage doesn't take talent either. It's a choice. What must we trust in? **7 things.**

1. **Our Heritage:** The principles & Values upon which Mary Kay ash founded this company are what set us apart. In order to trust them, we must know them. So if you have not read Mary Kay's Autobiography, our heritage will give you a tremendous sense of peace. What Mary Kay herself taught & pioneered for us is still relevant today, because it is based upon biblical truths & Human Nature & these never go out of style.
2. **We are to trust God, not our feelings:** Did you know that the Bible only talks about feelings twice, and one of those was "Jesus wept."? It actually commands us to have no confidence in our selfish emotions. Mary Kay's favorite scripture verse was, "What time I am afraid, I will trust in thee." Are you surprised that Mary Kay was sometimes fearful? This business is a walk of faith for us all, so of course, she was afraid sometimes, but Mary Kay knew that God is in control, and that when we take responsibility to do what we can do, we can count on Him to do what we cannot do. Thank God Mary Kay was a character and duty driven woman, rather than an emotion driven one, or we would all not be here!
3. **We must have complete confidence in our product.** If you are a baby boomer in the room and have been using our skin care system for five years or more, would you please stand and show off your gorgeous complexion?
4. **Know that you can completely trust our staff in Dallas:** We are highly acclaimed throughout corporate America as one of the best run companies. Throughout my 26 year collaborative relationship with them, I can tell you they have never let me down once, over big issue or small. In fact, most of the time, they have far exceeded my expectations. Today, that is a rare statement, and our professional staff people deserve our highest regard.
5. **Have 100% faith in the Mary Kay Process.** Success is a process, not an event. This business works when you do. Allison Lemarr is famous for saying that "It's not magical, it's mathematical". I have 26 messy datebooks to prove it. When someone who is a naïve, personality like myself in 1982 can do enough faces and interviews consistently in her first 3 months to bring home on part-time hours what she had previously done as a school teacher, you can too. **You must trust that the process of holding shows & interviews weekly will work for you, just like it has for thousands of others.**

Remember in the movie facing the giants when the football coach told the defense to build him a stone wall in the championship game? Here are my first two Mary Kay Datebook (the Two Years I was a consultant) and my stone wall of financial security was being built in these pages. Feel free to open and count all the shows, interviews, unit meetings & guest events and note the consistency with which they were held. I can show you years of datebooks after that which look pretty much the same (after I became a director). The price for success has not changed. At least 30-40 new faces & 10 interviews a month, taking new recruits along with you, never missing a meeting or company event except for death or dilation. This is the price to be paid. There are no

shortcuts. Anyone who both trusts and works our simple repeatable Mary Kay process can take the results to the bank.

6. **Trust your leadership (Your Director, Sr. Director, National):** Isn't it a privilege to be mentored by someone who has been there and has a vested interest in our success? It's one of the best things we have going for us while as an independent contractor, you do have the right to alienate yourself from your leadership practically or emotionally (and in some extreme cases, it may even work best) in most cases that is a costly mistake. It is those consultants and Directors who say, "I won't question it, just tell me what to do" that make it. We see daughters of top directors and nationals who come in with this attitude, and it's why they go so far so fast. It doesn't take talent to be coachable and teachable. But it does take Big Girl Maturity to set aside our personal agenda, to put our emotions and drama up on the shelf temporarily, and do what our God-given authority tells us is necessary to get the job done.

Yes, trust is essential. But mental agreement is not enough. God honors faith in action. He has prepared a place of greatness for you that you can claim. Everyone can be great, because everyone can serve. So what hinders greatness? Our flesh wants to feel good all the time, to avoid feeling stressed or overwhelmed, disappointed, disapproved of, or frustrated. So to avoid rejection or other painful feelings, we sit on our assets and pray for God's almightiness to cover our unwillingness! How can He prosper seeds that have not even been planted? So when did our feelings become our governor? What ever happened to good old-fashioned obedience? Blessings come to the obedient. This theme runs all through the Bible, I promise! A Mary Kay business is a vehicle thru which God wants us to serve others, earn a good living, and have fun doing it. He has put us behind the wheel of this vehicle and He wants to be our personal GPS system. If you are not hearing His voice pertaining to your business, perhaps it's because a parked vehicle doesn't need a GPS system!

Personally, when I'm too focused on myself, I cannot hear His still Small voice either. "Ego" stands for "edging God out". When you stop thinking about yourself so much, you'll be a lot happier, and ready to hear what He has to say to your heart. It sounds a lot like, go for your dreams! Are you listening? Seriously, if you cannot relate to what I'm saying at all right now, try a little book by Bruce Wilkinson called the Dream Giver. It may help you discern the 7th thing.

7. **We must trust and that is our inner knowing.** The positive side of which many believe is God's voice. Once you hear that gentle urging, do you consider obedience optional, intentional or non-negotiable? As a parent, wouldn't you agree that only non-negotiable obedience is true obedience? And yet, we pray for God to bless a business that is still only an optional thing in our lives! And do you take the initiative immediately? Delayed obedience is disobedience. According to the Boston Globe, the #1 cause of failure today is procrastination. Also known as fear in slow motion.

We all have good intentions, but many of us are such good sales people that we can easily sell ourselves and others on the justification for why we cannot take appropriate action now. "When I'm better equipped, I'll start booking". "According to marketing and sales management magazine, the Mary Kay Sales Force is one of the best-trained in the nation. You don't need more information. What you need is transformation, which only comes from practice. Stop being a just workshop junkie and apply what you learn out in the field.

"When my circumstances are better, I'll hold classes & recruit." George Bernard Shaw said, "The people who get on in this world are those who get up and look for the circumstances they want, and if they can't find them, they make them."

"Well, when I can just get myself together, 'I'll build my business'". No, because you cannot fix yourself. You need to ask God to fix you. Then get busy sowing seeds into the lives of others through sharing this product and opportunity, so God can bring the harvest into your business!

We may be able to fool ourselves, our director or even our National, but not our dream giver. He isn't buying our rationalization and excuses. And if we choose to put off obeying his calling, we risk missing the blessings He wants us to have. And worse, He then may withdraw His voice for a time and ask someone else to do our part.

"To succeed, we need to jump as quickly at opportunities as we do to conclusions", said Ben Franklin. And Abraham Lincoln added, "Good things may come to those who wait, but only the things left behind by those who hustle."

Dorothy Boyd's Speech is concluded on the bottom of page 9.



May 2008 Designer Purse Challenge

The higher the wholesale – the more expensive Designer Purse you will Win!

All of us Girls Need or should I say Want Different purses with our outfits!

\$1800 wholesale – Designer Purse \$1200 wholesale – Designer Purse

\$1000 wholesale – Designer Purse \$800 wholesale – Designer Purse

\$600 wholesale – Designer Purse

You can take **“1 to 3 month”** of consistent ordering every month to achieve the desired wholesale. For example for the \$600 category – you can order \$600 wholesale in one month **or** order \$200 wholesale for 3 months in a row. (Be sure and check your totals. Some of you missed your purse by just a very few dollars.)

At the end of a “3 month period” of you consistently ordering \$200+ wholesale every month, I will add up your total wholesale orders and will choose the Designer Purse that corresponds with your total wholesale orders.

I go shopping everywhere for these purses and they are all different so I can't really show you pictures of them. But for a change this year I thought you would like purses instead of jewelry.

Sooooo, tell all your clients you are working for a Designer Purse. They will order their products from you and that in turn will help you order the amount you need to win Your Designer Purse!!!!



Andrea will give every new Consultant who comes in with a \$600 (or greater) wholesale order a set of glamour brushes!

Continuation of Dorothy Boyd's Speech:

Be a decision-maker and a hard-worker, rather than a procrastinator. What is your one good reason to be obedient right now? Write that down, you may want to spend some quiet time on this later, but if you cannot think of one, affirm this, “I will trust & obey, because my future is worth more than my fear, and whatever God has destined for me, I don't want to miss it.”

Now – what specific people related activity have you been avoiding? Pretending not to know is your next step? Changes are, that is the one thing you need to turn, face and embrace. Actively. This week. Here's the instant gratification: serving others by sharing our product & opportunity creates energy and excitement to do even more. Think about doing these things just creates more fear & anxiety. So get out of that “No Parking” zone in your head & Hustle! If you want your name in lights at seminar this year, you gotta go finish paying the light bill!

In 3 months everyone will complete this seminar year and begin a new one. What can we take home with us when the lights go out on awards night? The intrinsic and unmeasurable blessings that come from daily trust and obedience. If that has not been your lifestyle choice before, I pray that today will be a defining moment for you. Then prepared to be abundantly blessed!

Happy Birthday

<u>May</u>	<u>Day</u>
Nancy G. Grissom	4
Anita Lucero	11
Beryl A. Greenawalt	12
Melinda Hodge	13
Clara M. Johnson	17
Margot Howard	23
Ivana H. Miranda	24

Mary Kay Anniversary

<u>May</u>	<u>Years</u>
Sandra S. Hauer	26
Billie J. Beckham	25
Kay Childers	24
LaRon Fulbright	18
Barbara B. Hyland	16
Gabriele I. Trujillo	12
Nancy L. Shiplett	9
Pat Carrasco	6
Norma -. Winchester	6
Hollyanne Shiplett	5
Marilyn Nguty-Nkeng	5
Jody A. Gibson	2
Lisa Heenan	2
Wandalee A. Veau	1

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Designer Purse Winner for March, 2008

- Phyllis Jones**
- Kay Childers**
- Pat Colbert**
- Donna Cox**
- Carol Estebo**
- Autumn Canada**
- Carolyn Sims**

Andrea Pace, Future Executive Senior Sales Director

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<http://www.marykay.com/andreapace>



Romans 8:38 – 39, “Yes, I am sure that neither death, nor life, nor angels, nor ruling spirits, nothing now, nothing in the future, no powers, nothing above us, nothing below us, nor anything else in the whole world will ever be able to separate us from the love of God that is in Christ Jesus our Lord.”