

Personal Accountability

I am going to grow from this experience and become a woman of honor, success and
Accountability

- I will have more control over my destiny.
- I will become an active contributor rather than a passive observer.
- I will gain a reputation as a problem solver.
- I will enhance my career opportunities.
- I will enjoy the satisfaction that comes from getting things done.
- I will experience less anger, frustration and helplessness all leading to better physical health.

**JULY IS THE FIRST MONTH OF OUR NEW SEMINAR
YEAR 2011. LET'S REACH FOR OUR DREAM GOAL!
DARE TO DREAM!**

This is so important so I am printing it for you to Memorize.

When you place your next order, be sure and order #037797 "Team Building Brochure", Pk.6 for 1.75.

"Discover how to turn products women love into EXTRA INCOME".

You can do a recruiting interview with them and get all the information out to your possible recruit. It is the Key to building your team, adding excitement to your business and increasing your monthly commission!

1. When you arrive early for your show, be sure to ask the hostess who's coming who she thinks would be good doing what you do?
2. Give a short, fun "I Story" telling why you came into Mary Kay, and why you're staying in Mary Kay.
3. Select at least 2 women at the class and tell them why you think they would be good doing Mary Kay. Give them some information to take home and follow up within 2 days to invite them to the next Unit meeting or Mary Kay event.
4. Ask hostess if she has ever thought about doing what you do – since she has held a class, chances are she would be a great candidate herself!

Determination Makes the Difference

Each fall, Monarch butterflies in Main began an unbelievable journey to a hilltop in Mexico. How do they do it? They FOCUS on the goal, not the difficulties. Each day they set out allowing their instincts and desire to steer them. They accept what comes. Some winds blow them off course, others speed them along. Regardless of the obstacles, they keep flying until...they arrive! Where will you be on June 30, 2011?