

## I feel that I have discovered

## THE FOUNTAIN OF YOUTH!

by Independent Senior Sales Director Denise Kucharski

OK, I have a story ... my good friend on MK staff, Ellen Thurman, stopped me backstage at Seminar and asked, "Are you speaking on stage today?"

I said, "Nooooo?" Then she lowered her voice and asked, "Have you had some 'work' done?" I said, "Nooo!"

She said, "I would swear you had the backstage professional makeup artists do your makeup, or you'd had some work done!!"

My answer: "It's something even better ... I feel as if I've discovered the **FOUNTAIN OF YOUTH!** Guess what! I did what I tell my customers to do. A week before Seminar ... Monday I used Microdermabrasion, Tuesday I used Even Complexion Mask, Wednesday micro, Thursday ECM, Friday micro, Saturday ECM ... and voila, I have a new face and a new neck!!!! (I even kept it going during the busy pace of Seminar, and since I've gotten home.) Ellen was amazed and so am I!

Now, my routine is to think of Monday as "Micro Monday" ... I do Microdermabrasion M,W,F, alternate it with Even Complexion Mask on T, Th,Sat, and let my skin rest on Sunday. It can be done morning or evening. For my schedule, I prefer mornings. And I love Mask day, because I race around during the 10 minutes it stays on, to see how many things I can get done in that 10 minutes ... make the bed, brush my teeth, choose my clothes for the day, etc. It's like a game!

As I met with long time customers in Wichita Falls for 3 days after Seminar, I shared my **FOUNTAIN OF YOUTH** story, called it "True Confessions of your MK Consultant" and they laughed ..... there are 3 essential parts, the **Miracle Set, Serum C, and the story above**. I challenged my customers to do a "7 DAY TEST" alternating Micro & ECM for 7 days, keep their Miracle Set and Serum C going, and see what it does for them. Since then, I've had story after story from customers that they are thrilled with the results! Now I am sharing it with customers of a "certain age" or "any age" who want to go all the way with skin care!

ARE YOU INSPIRED?
IF SO, I GIVE YOU THE 7 DAY CHALLENGE!
LET ME KNOW ABOUT YOUR TRANSFORMATION,

AND THEN WHAT IT DOES FOR YOUR BUSINESS TO SHARE YOUR TESTIMONIAL WITH CUSTOMERS.

At age 55, I'm thrilled!

Never underestimate the power of your personal testimonial!

Denise Kucharski

