

MARY KAY

# Career Path

at a glance  
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| <p><b>Sales Director and above</b><br/> 24+ Unit Members<br/> <b>9-13% Unit Commission +</b><br/> <b>9-13% Personal Team Commission +</b><br/> <b>Bonuses starting at \$500/m and much more!</b><br/> <b>\$100 Bonus each qualified New Team Member</b></p>                          |
| <p><b>DIQ (Director in Qualification)</b><br/> 10+ Active Team Members<br/> Star Consultant consistency<br/> <b>9-13% Personal Team Commission</b><br/> <b>\$50 Bonus each qualified New Team Member</b></p>   |
| <p><b>Car Driver (Grand Achiever)</b><br/> 14+ Active Team Members + production<br/> 4 months to qualify<br/> <b>9-13% Personal Team Commission</b><br/> <b>\$50 Bonus each qualified New Team Member</b></p>  |
| <p><b>Future Director</b><br/> 8+ Active Team Members<br/> <b>9-13% Personal Team Commission</b><br/> <b>\$50 Bonus each qualified New Team Member</b></p>   |
| <p><b>Team Leader</b><br/> 5+ Active Team Members<br/> Eligible to go On-Target for earning Career Car<br/> <b>9-13% Personal Team Commission</b><br/> <b>\$50 Bonus each qualified New Team Member</b></p>  |
| <p><b>Star Team Builder</b><br/> 3+ Active Team Members<br/> Eligible to wear the coveted Red Jacket<br/> <b>4% Personal Team Commission</b><br/> <b>\$50 Bonus with 4th qualified New Team Member</b></p>   |
| <p><b>Senior Consultant</b><br/> 1-2+ Active Team Members<br/> <b>4% Personal Team Commission</b></p>  |
| <p><b>Independent Beauty Consultant</b><br/> Star Consultant, Company and Unit Prizes<br/> Bonus Products<br/> These Benefits + more as you advance Career Path.<br/> <b>50% discount on all Section-1 products.</b><br/> <b>50% profit with each customer product purchase.</b></p> |